**Approved ✅**

**💡 Pay-as-you-go Pricing Structure**

Active SIM fee: **€0.05/month** (Platform management fee per active SIM)

Data Rate: **€6.50/GB** (Blended rate across all networks)

Total/SIM: **€0.12 (**Monthly cost per SIM with 0.01GB)

Discount: **0.0% OFF (**Volume discount for 1000+ SIMs)

**💳 Package Pricing Structure**

Monthly Fee: **€0.15/SIM** (Fixed monthly rate per SIM)

Data Included: **0.01GB** (Monthly data allowance included)

Total Package: **€15/month** (Total for all 1000 SIMs)

Savings: **0.0% vs Pay-as-you-go** (Compared to usage-based pricing)

📊 **Regional & Carrier Optimization**

Israel: 100%

ℹ️Traffic distribution based on expected usage patterns across regions

**📝 Business Justification:**

✓ Volume commitment of 100 SIMs qualifies for volume pricing

✓ No commitment months provides flexibility

✓ Multi-country deployment across Israel increases strategic value

🔍 **Key Assumptions**

• Pay-as-you-go usage model with 0.01 GB per SIM

• Network redundancy with 3 networks per country

• Monthly billing cycle with upfront IMSI activation

**Deal Status** ✅

Your Price: **€0.15**

Savings: **0%**

Monthly Value: **€15**

🌐 **Network Structure**

Country: Israel

Preferred Networks: **Cellcom, Partner, Pelephone**

Non-preferred Networks: **None**

📊 **Detailed Analysis**

Deal Overview: 100 SIMs requiring 1 GB/month across Israel

Network Selection Reasoning:

→ Chosen as the most cost-effective option available in Israel

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Cost Breakdown per SIM:

**Profitability Analysis:**

**Alternative Network Options:**

**Risk Assessment:**

• Israel: Selected Cellcom at **€3.50/GB (€0.04/SIM)**

• Israel: Selected Partner at **€4.00/GB (€0.04/SIM)**

• Israel: Selected Pelephone at **€4.50/GB (€0.04/SIM)**

• Average carrier data cost: **€0.040**

• Average IMSI fees: **€0.025**

• Platform cost per active SIM: **€0.05**

• 25.0% margin: **above minimum 20% threshold**

• Volume discount of **0% applied**

• Additional networks may be available at different price points

• Consider multi-network redundancy for critical deployments

• New Customer - **KYC and credit checks required**

• No contract length - **higher revenue churn risk**